Naval Facilities Engineering Command
Northwest Program Overview

“Meet the Chiefs”

Presented by:
CAPT Matt Anderson, PE, MBA, CEM
Executive Officer

June 20, 2017
Meet The Chiefs- but really…What work is coming?

- NAVFAC Bottom Line Up Front (BLUF)
- Commands We Support
- Goals
- Story…Do you lay brick or do you build “Cathedrals”?  
  - To be told while everyone reads the slides that matters to them  
  - Do you remember the Sunshine Bucket Story from April 18? It is the same presentation plan  
- Summary
The NAVFAC Strategic Design

BLUF: Bottom Line Up Front

- Estimate ~$500M in volume of work available for FY17
- We aim to award 45% of our work to Small Business
- Lots of opportunity with Small Business Multiple Award Construction Contracts (MACCs) and IDIQ contact vehicles
- Small Business and/or Large Business wanting to provide subcontracting opportunities for Small Businesses

  - Deputy for Small Business:
    - Mr. Jim Niles, 360-396-0038
  - This brief will be posted on our NAVFAC website at the end of the day.  http://go.usa.gov/kQ6e
The NAVFAC Strategic Design

**Mission**
NAVFAC is the Shore and Expeditionary Systems Command that:
- Plans, builds, and maintains sustainable facilities.
- Delivers environmental, utilities, and other base services.
- Acquires and manages expeditionary combat force systems and equipment.

**Vision**
We are the facilities technical and business experts with the total trust and confidence of the Navy and Marine Corps.

**Core Attributes**
- **Integrity:** We do what is right for the warfighter and our nation.
- **Accountability:** We own our mission while pursuing our vision.
- **Initiative:** We take charge with teamwork and innovation.
- **Toughness:** We overcome challenges with strength and skill.

Area of Responsibility

Installations:
- NAVBASE Kitsap (Bangor, Bremerton, Keyport, Manchester)
- NAVSTA Everett (Jim Creek, Smokey Point, Pacific Beach)
- NAVAIRSTA Whidbey Island (Ault Field, Outlying Landing Field, Seaplane Base)
- NAVMAG Indian Island

Navy Operational Support Centers (NOSCs) (14) in 11 states:
Alaska, Idaho, Montana, Oregon, Washington, Wyoming, North Dakota, South Dakota, Nebraska, Minnesota, and Iowa

Two Special Areas: Lamoure, ND; Omaha, NB
Major Supported Commands

<<< Naval Station Everett:
- Carrier Strike Group 11
- Destroyer Squadron 9
- Navy Region Northwest Reserve Component Command
- Afloat Training Group, Pacific Northwest DET
- Puget Sound Naval Shipyards & Intermediate Maintenance, DET Everett

Naval Base Kitsap:
- Carrier Strike Group 3
- Submarine Group 9
- USS JOHN C. STENNIS (CVN 74)
- USS NIMITZ (CVN 68)
- Submarine Development Squadron 5
- Puget Sound Naval Shipyards and Intermediate Maintenance Facility
- Strategic Weapons Facility, Pacific/Marine Corps Security Force Company
- Naval Undersea Warfare Center Division, Keyport
- Naval Hospital, Bremerton
- Manchester Fuel Depot

<<< Naval Magazine Indian Island
- Naval Munitions Command

Naval Air Station Whidbey Island
- Electronic Attack Wing, US Pacific Fleet
- Patrol and Reconnaissance Wing TEN
- Fleet Readiness Center Northwest
- Naval Ocean Processing Facility Whidbey Island
- Naval Hospital, Oak Harbor

<<<
Execution Goals

• Zero safety accidents / Proactive involvement and accountability
• 0% unplanned cost and schedule growth
• Turnkey approach with Furniture, Fixtures, & Equipment (FF&E)
• High Performance and Sustainable Building Requirements in DoD UFC 1-200-02
• Implement Low Impact Development (LID)
• Meet Navy’s Small Business Goals. NAVFAC’s FY17 Goals:
  – Small Business: 45%
  – HUBzone: 8%
  – SDVOSB: 7%
  – Small Disadvantaged: 25%
  – Women Owned: 6.5%
Typical Acquisition Approach - Tools in the Tool Box

- Set-Aside for Small Business
- Full and Open Competition
- Multiple Award Construction Contracts (MACCs)
  - As many as 8 contractors selected
  - Northwest MACC for projects $100K - $30M
  - SM MACC 8(a) $100K - $5M
  - Three Small Business MACCs for projects up to $1.5M and $30M
  - Full and Open MACC for waterfront projects up to $15M
- Indefinite Delivery Indefinite Quantity (IDIQ) A&E Contracts
  - Follow-on Task Orders are negotiated
- IDIQ Contracts for Small Construction Projects
  - Regional Job Order Contract (JOC)
  - IDIQ contracts awarded and administered by PWDs (e.g. paving and roofing)
- Facility Service Contracts (FSCs)
  - Base Operating Support Contracts (BOSCs)
  - Janitorial and Grounds Maintenance
### Acquisition Tools Design

- We average about $14M/year in design contracts.
- Most of our design work is awarded through our AE IDIQ contracts.
- We do larger and/or specialized projects as stand alone AE contracts.

<table>
<thead>
<tr>
<th>Discipline</th>
<th>Bus. Type</th>
<th>Value</th>
<th>Resolicit (approx)</th>
<th>Incumbent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marine/Waterfront</td>
<td>Large</td>
<td>$30M</td>
<td>4th QTR FY17</td>
<td>Berger ABAM Federal Way, WA</td>
</tr>
<tr>
<td>Architectural</td>
<td>Small</td>
<td>$20M</td>
<td>1st QTR FY18</td>
<td>Fraser Fogle Architects Seattle, WA</td>
</tr>
<tr>
<td>Civil/Structural</td>
<td>Large</td>
<td>$20M</td>
<td>1st QTR FY18</td>
<td>Berger ABAM Federal Way, WA</td>
</tr>
<tr>
<td>Mech/Electrical</td>
<td>Large</td>
<td>$30M</td>
<td>Solicitation TBD</td>
<td>Notkin Engineering Seattle, WA</td>
</tr>
<tr>
<td>Multi-Discipline</td>
<td>Large</td>
<td>$30M</td>
<td>Awarded JUN 2016 (Base plus 4 one-year options)</td>
<td>Notkin Engineering Seattle, WA</td>
</tr>
<tr>
<td>Facility Planning</td>
<td>Small</td>
<td>$15M</td>
<td>Awarded MAY 2016 (Base plus 4 one-year options)</td>
<td>Makers Architecture &amp; Urban Design Seattle, WA</td>
</tr>
</tbody>
</table>
## Acquisition Tools Construction (1 of 2)

<table>
<thead>
<tr>
<th>Discipline</th>
<th>Bus. Type</th>
<th>Value</th>
<th>T/O Range</th>
<th>Resolicit (approx)</th>
<th>Incumbent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Job Order Contract</td>
<td>8(a)</td>
<td>$75M</td>
<td>&lt;$1M</td>
<td>RFP 3rd QTR FY17</td>
<td>RORE, Inc.</td>
</tr>
<tr>
<td>Small MACC</td>
<td>8(a)</td>
<td>$99M</td>
<td>Up form $1.5 to $5M</td>
<td>Source Selection underway 1st QTR FY18 Award</td>
<td>Bristol General Contractors, Team Maniilaq, JV, GSI Pacific, Inc., RORE, Inc.</td>
</tr>
<tr>
<td>Marine/Waterfront MACC</td>
<td>Full and open</td>
<td>$99M</td>
<td>&lt;$15M</td>
<td>RFP 4th QTR FY17</td>
<td>Manson Construction, Nova Group, Marathon Construction, Triton Marine Construction, Watts Constructors, Kiewit Infrastructure West</td>
</tr>
<tr>
<td>Discipline</td>
<td>Bus. Type</td>
<td>Value</td>
<td>T/O Range</td>
<td>Resolicit (approx)</td>
<td>Incumbent</td>
</tr>
<tr>
<td>-------------------</td>
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<td>-----------------------------------------------------</td>
</tr>
<tr>
<td>Northwest MACC</td>
<td>Sm Bus.</td>
<td>$240M</td>
<td>$10M-$30M</td>
<td>Source Selection underway 4th QTR FY18 Award</td>
<td>TBD AT AWARD</td>
</tr>
<tr>
<td>(MEGA)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HUB/VET MACC</td>
<td>HUB/VET</td>
<td>$240M</td>
<td>$1M-$20M</td>
<td>RFP 4th QTR FY17: Sources sought is on the street</td>
<td>TBD AT AWARD</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Roofing MACC</td>
<td>Small Bus</td>
<td>$82M</td>
<td>$2K-$5M</td>
<td>Award May 2017 (Base plus 4 one-year options)</td>
<td>Global Construction Group, Inc.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>P&amp;L General Contractors, Inc.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Southwest Construction &amp; Property Management</td>
</tr>
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</table>
## Small Business

<table>
<thead>
<tr>
<th>US Prime Awards</th>
<th>FY15 Eligible = $6.84B</th>
<th>FY16 Eligible = $7.88B</th>
<th>FY17* Projected Eligible = $7.1B</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Target</td>
<td>Dollars</td>
<td>Actual</td>
</tr>
<tr>
<td>Small Business (SB)</td>
<td>46%</td>
<td>$3.2B</td>
<td>50.30%</td>
</tr>
<tr>
<td>HUBZone</td>
<td>9%</td>
<td>$576.1M</td>
<td>9.06%</td>
</tr>
<tr>
<td>Service-Disabled Veteran-Owned (SDVOSB)</td>
<td>4%</td>
<td>$397.4M</td>
<td>6.25%</td>
</tr>
<tr>
<td>Small Disadvantaged (SDB)</td>
<td>24%</td>
<td>$2.06B</td>
<td>32.49%</td>
</tr>
<tr>
<td>Woman-Owned (WOSB)</td>
<td>7%</td>
<td>$612M</td>
<td>9.62%</td>
</tr>
</tbody>
</table>
### FY17 MILCON

<table>
<thead>
<tr>
<th>P No.</th>
<th>Project Name</th>
<th>Activity</th>
<th>Program Amount</th>
<th>Design Level</th>
<th>Acquisition Method</th>
<th>Acquisition Tool</th>
</tr>
</thead>
<tbody>
<tr>
<td>P-240</td>
<td>Triton Mission Control Facility</td>
<td>Naval Air Station Whidbey Island</td>
<td>$15-35M</td>
<td>DB</td>
<td>RFP-BVSS</td>
<td>MACC seed project</td>
</tr>
<tr>
<td>P-256</td>
<td>E/A-18G Maintenance Hangar</td>
<td>Naval Air Station Whidbey Island</td>
<td>$25-50M</td>
<td>DB</td>
<td>RFP-BVSS</td>
<td>Stand Alone Construction</td>
</tr>
<tr>
<td>P-400</td>
<td>Submarine Refit Maintenance Facility</td>
<td>NBK (Bangor)</td>
<td>$15-25M</td>
<td>DBB</td>
<td>RFP-BVSS</td>
<td>MACC</td>
</tr>
<tr>
<td>P-438</td>
<td>Nuclear Repair Facility</td>
<td>NBK (Bremerton)</td>
<td>$5-10M</td>
<td>DB</td>
<td>RFP-BVSS</td>
<td>MACC</td>
</tr>
<tr>
<td>P-834</td>
<td>Seawolf Class Service Pier</td>
<td>NBK (Bangor)</td>
<td>$50-80M</td>
<td>DBB</td>
<td>RFP-LP</td>
<td>Stand Alone Construction</td>
</tr>
<tr>
<td>P-876</td>
<td>Service Pier Electrical Upgrades</td>
<td>NBK (Bangor)</td>
<td>$15-25M</td>
<td>DBB</td>
<td>RFP-LP</td>
<td>MACC</td>
</tr>
</tbody>
</table>

Set-aside strategy on stand alone construction contracts to be determined by market research and consultation with Small Business Administration. Responses to sources sought are used by the Navy in determining whether an acquisition will be set aside for Small Business Concerns.
Special Projects (FY17)

<table>
<thead>
<tr>
<th>Project ID</th>
<th>Work Description</th>
<th>Location</th>
<th>Cost</th>
<th>Contract Type</th>
<th>MACC</th>
</tr>
</thead>
<tbody>
<tr>
<td>RM12-2086</td>
<td>Repair Missile Assembly Building #1</td>
<td>NBK (Bangor)</td>
<td>$1-5M</td>
<td>DBB</td>
<td>MACC</td>
</tr>
<tr>
<td>RM12-2061</td>
<td>Dry Dock 2 Manhole &amp; Portal Crane Rail Structural Repairs, PSNS</td>
<td>NBK (Bremerton)</td>
<td>$5-25M</td>
<td>DBB</td>
<td>Stand Along</td>
</tr>
<tr>
<td>ST09-1825</td>
<td>Dry Dock 2 Caisson Repair, PSNS</td>
<td>NBK (Bremerton)</td>
<td>$5-15M</td>
<td>DB</td>
<td>NAVSUP</td>
</tr>
<tr>
<td>RM09-0594</td>
<td>Modernize Fire Suppression System Hangar 8</td>
<td>NAS Whidbey Island</td>
<td>$1-5M</td>
<td>DBB</td>
<td>MACC</td>
</tr>
</tbody>
</table>

Set-aside strategy on stand alone construction contracts to be determined by market research and consultation with Small Business Administration. Responses to sources sought are used by the Navy in determining whether an acquisition will be set aside for Small Business Concerns.
<table>
<thead>
<tr>
<th>Project ID</th>
<th>Project Name</th>
<th>Activity</th>
<th>Est Award Range</th>
<th>Design Level</th>
<th>Acquisition Tool</th>
</tr>
</thead>
<tbody>
<tr>
<td>RM14-1900</td>
<td>Energy - Lighting and Commissioning in Various Buildings</td>
<td>NBK (Bangor)</td>
<td>$100K - $1M</td>
<td>DB</td>
<td>MACC</td>
</tr>
<tr>
<td>RM14-1904</td>
<td>Energy - Energy and Water Efficiency Measures Various Buildings, Bangor</td>
<td>NBK (Bangor)</td>
<td>$100K - $1M</td>
<td>DB</td>
<td>MACC</td>
</tr>
<tr>
<td>RM14-2096</td>
<td>Energy Implementation EISA Audits Various Bldgs, Main Site</td>
<td>NBK (Bremerton)</td>
<td>$100K - $1M</td>
<td>DBB</td>
<td>MACC</td>
</tr>
<tr>
<td>RM12-3367</td>
<td>Energy - Energy Efficiency Measures Prod Support Bldgs</td>
<td>NBK (Bremerton)</td>
<td>$100K - $1M</td>
<td>DBB</td>
<td>MACC</td>
</tr>
</tbody>
</table>

* Project Awarded

Set-aside strategy on stand alone construction contracts to be determined by market research and consultation with Small Business Administration. Responses to sources sought are used by the Navy in determining whether an acquisition will be set aside for Small Business Concerns.
Public Works

• **Energy Projects**
  – $3M in planned FY17 project awards
    • Industrial Controls System (ICS) modernization, Building Energy Efficiency Improvements and Lighting Upgrades, Energy & Water Efficiency, and Retro-Commissioning
    • Execution via combination of existing contract vehicles (MACC) and stand alone contracts

• **Utilities Infrastructure**
  – Navy Working Capital Fund investment in Maintenance, Repair & Modernization in FY17 is ~$41M; $68M programmed for FY18

• **BOSCs & Regional NISH Services (Custodial, Grounds, etc.)**

<table>
<thead>
<tr>
<th>Scope</th>
<th>Location of Work</th>
<th>Capacity/Duration</th>
<th>Type</th>
<th>Projected IFB/RFP</th>
<th>Current Projection</th>
<th>Incumbent</th>
</tr>
</thead>
<tbody>
<tr>
<td>West Sound BOSC</td>
<td>Bangor &amp; Bremerton</td>
<td>$321M Base + 4</td>
<td>Unrestricted</td>
<td>Re-compete FY19</td>
<td>Start</td>
<td>Chugach Federal Solutions Anchorage, AK</td>
</tr>
<tr>
<td>North Sound BOSC</td>
<td>Whidbey Island &amp; Everett</td>
<td>$89M Base + 3</td>
<td>AbilityOne set-aside</td>
<td>Re-compete FY17</td>
<td>Start</td>
<td>Wolf Creek Federal Services Anchorage, AK</td>
</tr>
</tbody>
</table>

North Sound BOSC contract period began 01 Oct 2013 & West Sound BOSC on 01 Oct 2014

Regional Custodial, GM, Pest Control, etc.
Region-wide $300M Base + 9 AbilityOne FY18 In year 6 Skookum, Peninsula Services, Northwest Center and New Leaf
Points of Contact

- Small Business and/or Large Business wanting to provide subcontracting opportunities for Small Businesses
  - Deputy for Small Business:
    - Mr. Jim Niles, 360-396-0038
  - [http://go.usa.gov/kQ6e](http://go.usa.gov/kQ6e)
  - See FEDBIZOPS for actual solicitations
Summary

- Thank you for your support of our mission! We can’t support the Fleet and their families without your support and commitment.
- Navy force structure decisions will impact investment
- Shipyard and nuclear deterrence investments increasing
- Environmental: BRAC and Restoration work continues
- Continued focus on energy projects
- So since we last spoke in April…are you spreading sunshine, and do you build “Cathedrals”?

Thank you for your support of our mission!